# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

# **FORM 8-K**

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: April 22, 2016 (Date of earliest event reported)

# STEVEN MADDEN, LTD.

(Exact Name of Registrant as Specified in Charter)

Delaware	000-23702	13-3588231
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)

52-16 Barnett Avenue, Long Island City, New York 11104

(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (718) 446-1800

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 0

0 Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) 0

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 0

#### Item 2.02. **Results of Operations and Financial Condition.**

On April 22, 2016, Steven Madden, Ltd. (the "Company") issued a press release, furnished as Exhibit 99.1 and incorporated in this Item 2.02 by reference, announcing the Company's financial results for the quarter ended March 31, 2016.

The information contained in this Current Report on Form 8-K, including Exhibit 99.1, is being furnished, and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of Section 18. Furthermore, the information contained in this Current Report on Form 8-K, including Exhibit 99.1, shall not be incorporated by reference into any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference. The furnishing of the information in this Report is not intended to, and does not, constitute a determination or admission by the Company that the information in this Report is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Company.

Item 9.01.	Financial Statements and Exhibits.
(d)	Exhibits:
Exhibit	Description
99.1	Press Release, dated April 22, 2016, issued by Steven Madden, Ltd.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 27, 2016

### STEVEN MADDEN, LTD.

By: <u>/s/ Arvind Dharia</u> Name: Arvind Dharia Title: Chief Financial Officer

#### Steve Madden Announces First Quarter 2016 Results

LONG ISLAND CITY, N.Y., April 22, 2016 – Steve Madden (Nasdaq: SHOO), a leading designer and marketer of fashion footwear and accessories for women, men and children, today announced financial results for the first quarter ended March 31, 2016.

#### For the First Quarter 2016:

- Net sales increased 1.7% to \$329.4 million compared to \$323.9 million in the same period of 2015.
- · Gross margin expanded 90 basis points to 35.3% as compared to 34.4% in the same period last year.
- Operating expenses as a percentage of sales were 26.9% compared to 25.4% of sales in the same period of 2015.
- Operating income totaled \$29.9 million, or 9.1% of net sales, compared with operating income of \$29.8 million, or 9.2% of net sales, in the same period of 2015. Operating income in the first quarter of 2015 included a \$3.0 million net benefit related to early lease termination of the Company's 5th Avenue store location. Operating income in the first quarter of 2015 also included a \$3.0 million loss related to the partial impairment of the Company's Wild Pair trademark. As the aforementioned items offset, operating income for the first quarter of 2015 excluding these items was \$29.8 million.
- Net income was \$20.0 million, or \$0.33 per diluted share, compared to \$19.8 million, or \$0.32 per diluted share, in the prior year's first quarter. Net income for the first quarter of 2015 included the aforementioned items. As these items offset, net income excluding these items was \$19.8 million, or \$0.32 per diluted share.

Edward Rosenfeld, Chairman and Chief Executive Officer, commented, "We were pleased with our first quarter results, which were in line with our expectations. Our retail segment was again a standout, with a comparable store sales increase of 10.7% on top of an 11.6% increase in last year's first quarter. Our wholesale footwear business also grew in the quarter, led by strong gains in our Steve Madden Women's and Dolce Vita divisions. As expected, these increases were partially offset by a decline in our wholesale accessories segment. While we remain cautious with respect to our outlook for the year due to the uncertain retail environment, we are heartened by the strength of our current product assortments and the renewed momentum in our core business."

#### First Quarter 2016 Segment Results

Net sales for the wholesale business were \$275.8 million in the first quarter of 2016 compared to \$276.2 million in the first quarter of 2015. Gross margin in the wholesale business increased to 31.2% compared to 30.8% in last year's first quarter due to improvement in the wholesale footwear segment.

Retail net sales in the first quarter were \$53.6 million compared to \$47.7 million in the first quarter of the prior year. Same store sales increased 10.7% for the first quarter. Retail gross margin increased to 56.2% in the first quarter of 2016 compared to 54.8% in the first quarter of 2015 as a result of reduced promotional activity.

During the first quarter, the Company opened 1 full price store in Mexico and 1 outlet location in the United States. The Company ended the quarter with 171 company-operated retail locations, including 4 Internet stores.

The effective tax rate for the first quarter of 2016 was 32.0% compared to 34.3% in the first quarter of the prior year.

#### **Balance Sheet and Cash Flow**

During the first quarter of 2016, the Company repurchased 391,685 shares of the Company's common stock for approximately \$14.0 million.

As of March 31, 2016, cash, cash equivalents, and current and non-current marketable securities totaled \$192.9 million.

#### **Company Outlook**

For fiscal year 2016, the Company continues to expect that net sales will increase 2% to 4% over net sales in 2015. Diluted EPS for fiscal year 2016 is expected to be in the range of \$1.93 to \$2.03.

#### **Conference Call Information**

Interested stockholders are invited to listen to the first quarter earnings conference call scheduled for today, Friday, April 22, 2016, at 8:30 a.m. Eastern Time. The call will be broadcast live over the Internet and can be accessed by logging onto http://www.stevemadden.com. An online archive of the broadcast will be available within one hour of the conclusion of the call and will be accessible for a period of 30 days following the call. Additionally, a replay of the call can be accessed by dialing 1-877-870-5176 (U.S.) and 1-858-384-5517 (international), passcode 6224588, and will be available until May 22, 2016.

#### **About Steve Madden**

Steve Madden designs, sources and markets fashion-forward footwear and accessories for women, men and children. In addition to marketing products under its own brands including <u>Steve Madden®</u>, <u>Dolce Vita®</u>, <u>Betsey Johnson®</u>, <u>Report®</u>, <u>Big Buddha®</u>, <u>Brian Atwood®</u>, <u>Cejon®</u>, <u>Blondo</u>® and <u>Mad Love</u>®, Steve Madden is the licensee of various brands, including <u>Superga</u>® for footwear in North America. Steve Madden also designs and sources products under private label brand names for various retailers. Steve Madden's wholesale distribution includes department stores, specialty stores, luxury retailers, national chains and mass merchants. Steve Madden also operates 171 retail stores (including Steve Madden's four Internet stores). Steve Madden licenses certain of its brands to third parties for the marketing and sale of certain products, including for ready-to-wear, outerwear, intimate apparel, hosiery, jewelry, luggage and bedding and bath products. For local store information and the latest Steve Madden booties, pumps, men's and women's boots, dress shoes, sandals and more, visit <u>http://www.stevemadden.com</u>/

#### Safe Harbor

This press release and oral statements made from time to time by representatives of the Company contain certain "forward looking statements" as that term is defined in the federal securities laws. The events described in forward looking statements may not occur. Generally, these statements relate to business plans or strategies, projected or anticipated benefits or other consequences of the Company's plans or strategies, projected or anticipated benefits from acquisitions to be made by the Company, or projections involving anticipated revenues, earnings or other aspects of the Company's operating results. The words "may," "will," "expect," "believe," "anticipate," "project," "plan," "intend," "estimate," and "continue," and their opposites and similar expressions are intended to identify forward looking statements. The Company cautions you that these statements concern current expectations about the Company's future results and condition and are not guarantees of future performance or events and are subject to a number of uncertainties, risks and other influences, many of which are beyond the Company's results include, but are not limited to, the risks and uncertainties discussed in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the Securities and Exchange Commission. Any one or more of these uncertainties, risks and other influences could materially affect the Company's results of operations and financial condition and whether forward looking statements made by the Company ultimately prove to be accurate and, as such, the Company's actual results, performance and achievements could differ materially from those expressed or implied in these forward looking statements. The Company undertakes no obligation to publicly update or revise any forward looking statements, whether as a result of new information, future events or otherwise.

## STEVEN MADDEN, LTD. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS DATA (In thousands, except per share amounts) Unaudited

		Three Months Ended		
	Marc	arch 31, 2016 March 3		ch 31, 2015
Net sales	\$	329,357	\$	323,945
Cost of sales		213,155		212,567
Gross profit		116,202		111,378
Commission and licensing fee income, net		2,171		3,918
Operating expenses		88,493		82,404
Impairment charge		—		3,045
Income from operations		29,880		29,847
Interest and other (expense) income, net		(176)		496
Income before provision for income taxes		29,704		30,343
Provision for income taxes		9,505		10,408
Net income		20,199		19,935
Net income attributable to noncontrolling interest		237		111
Net income attributable to Steven Madden, Ltd.	\$	19,962	\$	19,824
Basic income per share	\$	0.35	\$	0.33
Diluted income per share	\$	0.33	\$	0.32
Basic weighted average common shares outstanding		57,709		59,605
Diluted weighted average common shares outstanding		59,770		62,078

# STEVEN MADDEN, LTD. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEET DATA

(In thousands)

		As of				
	Mar	ch 31, 2016	6 December 31, 2015		March 31, 2015	
	(U	naudited)			(Unaudited)	
Cash and cash equivalents	\$	70,905	\$	72,414	\$	50,455
Marketable securities (current & non current)		121,994		120,889		118,244
Accounts receivables, net		217,136		198,384		215,082
Inventories		80,356		102,080		76,029
Other current assets		54,931		52,517		54,602
Property and equipment, net		72,727		72,010		69,262
Goodwill and intangibles, net		288,642		286,855		295,618
Other assets		8,809		9,236		12,564
Total assets	\$	915,500	\$	914,385	\$	891,856
Accounts payable	\$	86,831	\$	79,790	\$	99,314
Contingent payment liability (current & non current)		21,292		24,775		39,060
Other current liabilities		49,183		78,246		55,754
Other long term liabilities		54,528		52,911		37,037
Total Steven Madden, Ltd. stockholders' equity		703,319		678,404		660,306
Noncontrolling interest		347		259		385
Total liabilities and stockholders' equity	\$	915,500	\$	914,385	\$	891,856

#### STEVEN MADDEN, LTD. AND SUBSIDIARIES CONDENSED CONSOLIDATED CASH FLOW DATA (In thousands)

Unaudited

	Three Mo	Three Months Ended			
	March 31, 2016	Mar	March 31, 2015		
Net cash provided by (used in) operating activities	\$ 11,980	\$	(2,446)		
Investing Activities					
Purchases of property and equipment	(4,384)		(3,669)		
Sales (purchases) of marketable securities, net	1,037		2,431		
Acquisition, net of cash acquired	—		(9,129)		
Net cash used in investing activities	(3,347)		(10,367)		
Financing Activities					
Common stock share repurchases for treasury	(14,034)		(52,777)		
Payment of contingent liability	(3,483)		—		
Proceeds from exercise of stock options	3,678		16,807		
Tax benefit from the exercise of stock options	3,697		8,319		
Advances from factor			9,469		
Net cash used in financing activities	(10,142)		(18,182)		
Net decrease in cash and cash equivalents	(1,509)		(30,995)		
Cash and cash equivalents - beginning of period	72,414		81,450		
Cash and cash equivalents - end of period	\$ 70,905	\$	50,455		
<u>Contact</u> ICR, Inc. Investor Relations Jean Fontana/Megan Crudele 203-682-8200 www.icrinc.com					