## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report: May 5, 2011
(Date of earliest event reported)

## STEVEN MADDEN, LTD.

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction of Incorporation)

| 000-23702 | 13-3588231 |
| :---: | :---: |
| $\quad$ (IRS Employer |  |
| Identification No.) |  |

## Registrant's telephone number, including area code: (718) 446-1800

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

On May 5, 2011, Steven Madden, Ltd. (the "Company") issued a press release, furnished as Exhibit 99.1 and incorporated in this Item 2.02 by reference, announcing the Company’s financial results for the quarter ended March 31, 2011.

The information contained in this Current Report on Form 8-K pursuant to Item 2.02, including Exhibit 99.1, is being furnished, and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of Section 18. Furthermore, the information contained in this Current Report on Form 8-K pursuant to Item 2.02, including Exhibit 99.1, shall not be incorporated by reference into any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference. The furnishing of the information in this Report is not intended to, and does not, constitute a determination or admission by the Company that the information in this Report is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Company.

## Item 8.01. Other Events.

The Company has declared a 3-for-2 stock split, to be effected in the form of a stock dividend, on the Company's issued and outstanding common stock, par value $\$ 0.0001$ (the "Common Stock"). As a result of the stock split, stockholders of record as of the close of business on May 20 , 2011 (the "Record Date") will receive one additional share of Common Stock for every two shares of Common Stock held. Stockholders will receive cash in lieu of any fractional shares of Common Stock that they would otherwise have been entitled to receive in connection with the dividend. The price paid for fractional shares will be based on the closing price of the Common Stock on the Record Date, as reported by the Nasdaq Global Select Market. The dividend will be payable on or about May 31, 2011 to stockholders of record as of the Record Date.

On May 5, 2011, the Company issued a press release in which it announced the stock split. The full text of the press release containing the announcement of the stock split is attached as Exhibit 99.1 to this Current Report on Form 8-K.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits:

## Exhibit Description

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: May 6, 2011

STEVEN MADDEN, LTD.

By: /s/ Edward R. Rosenfeld
Edward R. Rosenfeld
Chief Executive Officer

## Steve Madden Announces First Quarter 2011 Results <br> And Declares Three-for-Two Stock Split

LONG ISLAND CITY, N.Y., May 5, 2011 - Steve Madden (Nasdaq: SHOO), a leading designer and marketer of fashion footwear and accessories for women, men and children, today announced financial results for the first quarter ended March 31, 2011.

- First quarter net sales increased $25.9 \%$ to $\$ 165.8$ million.
- Retail comparable store sales increased $12.0 \%$ for the first quarter.
- Operating margin was $16.6 \%$ in the first quarter of 2011, compared with operating margin of $18.9 \%$ in the same period of 2010.
- First quarter net income increased $16.0 \%$ to $\$ 17.9$ million, or $\$ 0.63$ per diluted share, compared to $\$ 15.4$ million, or $\$ 0.55$ per diluted share in the prior year's first quarter.

Edward Rosenfeld, Chairman and Chief Executive Officer, commented, "We are pleased with the strong start to 2011, as the trend-right merchandise assortment created by Steve and his design team enabled us to deliver solid top and bottom line gains in both wholesale and retail. Our new brands also continued to gain traction and made meaningful contributions to growth in the quarter. Looking ahead, we believe we are well-positioned to drive sales and profitability growth through our increasingly diversified business model."

## First Quarter 2011 Results

First quarter net sales totaled $\$ 165.8$ million compared to $\$ 131.6$ million in the comparable period of 2010, an increase of $25.9 \%$. Net sales from the wholesale business were $\$ 134.3$ million compared to $\$ 103.1$ million in the first quarter of 2010, driven by strong gains in both the wholesale footwear and wholesale accessories divisions as well as the transition of the Company's Target private label and Olsenboye footwear businesses from the buying agency model to the wholesale model. Retail net sales grew $10.5 \%$ to $\$ 31.5$ million compared to $\$ 28.5$ million in the first quarter of the prior year. Same store sales increased $12.0 \%$ following a $13.6 \%$ increase in the prior year's first quarter. The Company opened three outlet stores and closed four full price stores during the first quarter.

Gross margin was $41.7 \%$ in the first quarter of 2011 as compared to $45.5 \%$ in the same period last year. Gross margin in the wholesale business was $37.9 \%$ compared to $42.5 \%$ in the prior year's first quarter, driven primarily by changes in sales mix as a result of (i) the inclusion of the Company's Target private label and Olsenboye footwear businesses in the net sales line; (ii) the strong growth of the private label accessories business and (iii) the strong growth of the international business. Retail gross margin increased to $58.1 \%$ from $56.7 \%$ in the comparable period of the prior year as a result of less discounting.

Operating expenses as a percent of sales were $27.9 \%$ compared to $31.4 \%$ in the same period of the prior year, due to leverage on higher sales.

Operating income for the first quarter increased to $\$ 27.5$ million, or $16.6 \%$ of net sales, compared with operating income of $\$ 24.9$ million, or $18.9 \%$ of net sales, in the same period of 2010.

Net income for the quarter increased $16.0 \%$ to $\$ 17.9$ million, or $\$ 0.63$ per diluted share, compared to $\$ 15.4$ million, or $\$ 0.55$ per diluted share in the first quarter of 2010.

The Company ended the quarter with 83 retail locations, including 4 outlets and one Internet store.

At the end of the first quarter, cash, cash equivalents, and current and non-current marketable securities totaled \$188.8 million.

## Three-for-Two Stock Split

The Company’s Board of Directors has declared a three-for-two stock split, in the form of a stock dividend, of the Company's outstanding shares of common stock. The stock split will entitle all stockholders of record at the close of business on May 20, 2011 to receive one additional share of Steve Madden common stock for every two shares of common stock held on that date. The additional shares are expected to be distributed to stockholders on or about May 31, 2011 by the Company's transfer agent. As a result of the stock split, the number of outstanding shares of the Company's common stock will increase to approximately 42.5 million shares from approximately 28.2 million shares outstanding prior to the split.

Answers to frequently asked questions regarding the stock split will be available on the Company's web site in the Investor Relations section.

## Company Outlook

For fiscal 2011, the Company continues to expect net sales to increase $20 \%-22 \%$. Diluted EPS is now expected to be in the range of $\$ 2.03-\$ 2.10$, compared to previous guidance of diluted EPS in the range of $\$ 2.00-\$ 2.07$ on an adjusted basis to address the 3-for-2 stock split.

## Conference Call Information

As previously announced, interested stockholders are invited to listen to the first quarter earnings conference call scheduled for today, Thursday, May 5, 2011, at 8:30 a.m. Eastern Time. The call will be broadcast live over the Internet and can be accessed by logging onto http://www.stevemadden.com. An online archive of the broadcast will be available within one hour of the conclusion of the call and will be accessible for a period of 30 days following the call. Additionally, a replay of the call can be accessed by dialing 877-870-5176 (U.S.) and 858-384-5517 (international), passcode 2192395, and will be available until June 4, 2010.

## About Steve Madden

Steve Madden designs, sources and markets fashion-forward footwear and accessories for women, men and children. In addition to marketing products under its owned brands including Steve Madden, Steven by Steve Madden, Madden Girl, Betsey Johnson, Betseyville and Big Buddha, the Company is the licensee of various brands, including Olsenboye for footwear, handbags and belts, Elizabeth and James, Superga, l.e.i. and GLO for footwear and Daisy Fuentes for handbags. The Company also designs and sources products under private label brand names for various retailers. The Company's wholesale distribution includes department stores, specialty stores, luxury retailers, national chains and mass merchants. The Company also operates 85 retail stores (including the Company's two online stores). The Company licenses certain of its brands to third parties for the marketing and sale of certain products, including for ready-to-wear, outerwear, intimate apparel, cold weather accessories, eyewear, hosiery, jewelry, fragrance and bedding and bath products.

## Safe Harbor

This press release and oral statements made from time to time by representatives of the Company contain certain "forward looking statements" as that term is defined in the federal securities laws. The events described in forward looking statements may not occur. Generally these statements relate to business plans or strategies, projected or anticipated benefits or other consequences of the Company's plans or strategies, projected or anticipated benefits from acquisitions to be made by the Company, or projections involving anticipated revenues, earnings or other aspects of the Company's operating results. The words "may," "will," "expect," "believe," "anticipate," "project," "plan," "intend," "estimate," and "continue," and their opposites and similar expressions are intended to identify forward looking statements. The Company cautions you that these statements concern current expectations about the Company's future results and condition and are not guarantees of future performance or events and are subject to a number of uncertainties, risks and other influences, many of which are beyond the Company's control, that may influence the accuracy of the statements and the projections upon which the statements are based. Factors which may affect the Company's results include, but are not limited to, the risks and uncertainties discussed in the Company’s Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the Securities and Exchange Commission. Any one or more of these uncertainties, risks and other influences could materially affect the Company's results of operations and financial condition and whether forward looking statements made by the Company ultimately prove to be accurate and, as such, the Company's actual results, performance and achievements could differ materially from those expressed or implied in these forward looking statements. The Company undertakes no obligation to publicly update or revise any forward looking statements, whether as a result of new information, future events or otherwise.

## STEVEN MADDEN LTD.

## CONSOLIDATED STATEMENT OF OPERATIONS DATA

(in thousands, except per share data)

|  | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar 31, 2011 |  | Mar 31, 2010 |  |
|  | (Unaudited) |  | (Unaudited) |  |
| Net sales | \$ | 165,755 | \$ | 131,608 |
| Cost of sales |  | 96,623 |  | 71,671 |
| Gross profit |  | 69,132 |  | 59,937 |
| Commission and licensing fee income, net |  | 4,567 |  | 6,184 |
| Operating expenses |  | 46,244 |  | 41,262 |
| Income from operations |  | 27,455 |  | 24,859 |
| Interest and other income, net |  | 1,517 |  | 784 |
| Income before provision for income taxes |  | 28,972 |  | 25,643 |
| Provision for income taxes |  | 11,120 |  | 10,258 |
| Net income | \$ | 17,852 | \$ | 15,385 |
|  |  |  |  |  |
| Basic net income per share | \$ | 0.64 | \$ | 0.56 |
| Diluted net income per share | \$ | 0.63 | \$ | 0.55 |
|  |  |  |  |  |
| Weighted average common shares outstanding - Basic |  | 27,965 |  | 27,455 |
| Weighted average common shares outstanding - Diluted |  | 28,526 |  | 28,155 |

## CONSOLIDATED BALANCE SHEET HIGHLIGHTS

(in thousands)

|  | As of |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 31, 2011 |  | Dec 31, 2010 |  | Mar 31, 2010 |  |
|  | (Unaudited) |  |  |  | (Unaudited) |  |
| Cash and cash equivalents | \$ | 60,354 | \$ | 66,151 | \$ | 69,221 |
| Marketable securities (current \& non current) |  | 128,442 |  | 127,606 |  | 88,172 |
| Receivables, net |  | 97,006 |  | 70,948 |  | 64,809 |
| Inventories |  | 33,845 |  | 39,557 |  | 23,929 |
| Other current assets |  | 19,557 |  | 20,122 |  | 22,384 |
| Property and equipment, net |  | 22,644 |  | 20,791 |  | 22,487 |
| Goodwill and intangibles, net |  | 80,660 |  | 81,275 |  | 52,177 |
| Other assets |  | 21,525 |  | 21,246 |  | 12,791 |
| Total assets | \$ | 464,033 | \$ | 447,696 | \$ | 355,970 |
|  |  |  |  |  |  |  |
| Accounts payable | \$ | 37,354 | \$ | 37,089 | \$ | 24,016 |
| Other current liabilities |  | 31,149 |  | 34,342 |  | 27,170 |
| Contingent payment liability |  | 10,458 |  | 12,372 |  | 12,000 |
| Long term liabilities |  | 6,703 |  | 6,595 |  | 6,715 |
| Stockholders' equity |  | 378,369 |  | 357,298 |  | 286,069 |
| Total liabilities and stockholders' equity | \$ | 464,033 | \$ | 447,696 | \$ | 355,970 |

## CONSOLIDATED CASH FLOW DATA

## (in thousands)

|  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Mar 31, 2011 |  | Mar 31, 2010 |  |
|  | (Unaudited) |  | (Unaudited) |  |
| Net Income | \$ | 17,852 | \$ | 15,385 |
| Adjustment to reconcile net income to net cash provided by (used in) operating activities |  | 1,443 |  | 2,509 |
| Changes in: |  |  |  |  |
| Accounts receivable |  | $(22,757)$ |  | $(7,546)$ |
| Inventories |  | 5,712 |  | 6,789 |
| Prepaid expenses, deposits and other assets |  | 552 |  | $(2,694)$ |
| Accounts Payable and other accrued expenses |  | $(4,383)$ |  | $(1,318)$ |
| Net cash provided by (used in) operating activities | \$ | $(1,581)$ | \$ | 13,125 |
|  |  |  |  |  |
| Investing Activities |  |  |  |  |
| Purchase of property and equipment |  | $(3,702)$ |  | (668) |
| Purchases / sales of marketable securities, net |  | $(1,290)$ |  | $(2,332)$ |
| Acquisitions, net of cash acquired |  |  |  | $(11,029)$ |
| Net cash used in investing activities |  | $(4,992)$ |  | $(14,029)$ |
| Net cash provided by financing activities |  | 776 |  | 859 |
|  |  |  |  |  |
| Net decrease in cash and cash equivalents |  | $(5,797)$ |  | (45) |
| Cash and cash equivalents - beginning of period |  | 66,151 |  | 69,266 |
|  |  |  |  |  |
| Cash and cash equivalents - end of period | \$ | 60,354 | \$ | 69,221 |

